



**GRATA**  
INTERNATIONAL

Local Knowledge  
for Global Business

[www.gratanet.com](http://www.gratanet.com)

# Russia

## List of offices

### Moscow

Being the largest among CIS countries with immense opportunities for business, according to annual World Bank reports, Russia has made the most progress among the biggest emerging economies in implementing policies to improve its investment climate in recent years.

The uniform customs territory in the framework of the Customs Union as well close cultural links between Kazakhstan and Russia and their common historic heritage are the main drivers for strong economic cooperation between the two countries and permanent growth for trade turnover and mutual investments.

Having been on cutting edge of the developments ever since its establishment and constantly striving to extend the scope of its services available to clients, in 2013 GRATA opened its office in Moscow.

Extensive, internationally recognized expertise in providing legal support to investors in connection with cross-border M&A and financial transactions, capital markets projects and project finance in the Central Asia region and the ability to handle the most complex multi-jurisdictional assignments in cost-efficient manner while delivering high-quality results are the key strengths that we are fully implementing in Russia.

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### Rostov-on-Don

Law firm "GRATA International Rostov-on-Don" is an official representative of the international Law firm "GRATA International", which has more than 20 years of experience in major projects. The quality of our team's work has been repeatedly confirmed by world, Russian and regional rankings such as «Chambers Europe», «The Legal 500», «Pravo.ru-300», «Best Lawyers».

We specialize in providing legal support for both Russian and foreign companies in the South of Russia, as well as representing the interests of Russian companies abroad. We focus on providing high quality services to our clients in the following industry sectors and practice areas:

### Industry sectors:

- ▶ Industry and Trade
- ▶ Construction and Infrastructure
- ▶ Transport

- ▶ Banking and Finance
- ▶ Pharmaceuticals and Healthcare

**Practice areas:**

- ▶ Real Estate
- ▶ Corporate Law
- ▶ Maritime Law
- ▶ Customs Law
- ▶ Foreign Economic Activity
- ▶ Dispute Resolution
- ▶ Bankruptcy
- ▶ Criminal law
- ▶ Tax law

At the present time, Law firm “GRATA International Rostov-on-Don” unites 15 specialists, most of whom are fluent in English.

The firm's clients include major grain market operators and industrial holdings, Russian and foreign shipping companies and shipowners, agricultural producers and equipment importers, and Russian and foreign construction firms.

## Saint Petersburg

The integrated office of GRATA international Saint-Petersburg is one of the leading legal consultants in the North-West of Russia. Founded in 2001, Legal Studio initially specialized in corporate and commercial law. Having become an associate partner of GRATA International in 2017, by 2019 the Legal Studio team completed the integration process and continued to operate as GRATA International Saint-Petersburg. Today GRATA International SPb advises clients around the world in various areas of law from bankruptcy, tax, corporate and environmental law.

Understanding the uniqueness and importance of clients' requests, we strive to provide legal services at the highest level, offering new ways to solve complex legal problems based on our extensive practice. The presence of professional auditors, crisis managers, certified auditors, tax advisors in our team helps to assess any situation comprehensively, going beyond the standard legal view of the situation. Established professional relations with state bodies, interaction with leading educational institutions and participation in public organizations allow us to keep abreast of latest developments and monitor important business trends for our clients.

The main merit of the firm – the trust of customers, including the largest and most important companies in the region, representatives of small and medium businesses. Since 2013, the GRATA International SPb has been ranked among the leading Russian law firms in Russian national rating Pravo300 (Law 300), Kommersant and Delovoi Peterburg and international rating Legal 500.

Since 2001, the GRATA International SPb team has been providing professional legal services in St. Petersburg and the North-West region. The firm effectively represents clients in courts and tax disputes, bankruptcy procedures, litigation, disputes concerning labor relations both in Russia and abroad. Today, GRATA International SPb has 30 specialists with legal and economic background at its disposal.

**Industries:**

- ▶ Banking and Finance
- ▶ Mining industry
- ▶ Oil and gas
- ▶ Industry and trade
- ▶ Construction and infrastructure
- ▶ Technology, media and telecommunications
- ▶ Transport
- ▶ Pharmaceuticals and healthcare

#### **Specializations:**

- ▶ Corporate law
- ▶ Commercial law
- ▶ Investment and PPP
- ▶ Intellectual property
- ▶ International law
- ▶ Taxes and accounting
- ▶ Realty
- ▶ Dispute resolution
- ▶ Registration procedure
- ▶ Restructuring & bankruptcy
- ▶ Environmental law

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#### **Samara**

Following the firm's development strategy, GRATA International moves onto exploring new horizons. We gladly announce that a dynamic law firm – "RBL" joined our network in January 2017.

RBL law office is a leading law firm on the legal market of Samara, Russia.

Samara region – is one of the major economic and industrial hubs of Russia, attracting a large amount of investment. The local authorities are determined to make the area attractive for investment, by improving taxation and business climate, upgrading infrastructure and ensuring financial and political stability.

Setting a new benchmark for legal services in Russia, GRATA International in Samara is determined to provide our clients with high-standard quality legal counsel in this region.

**Dmitry Samigullin, Managing Partner, RBL Law Office:**

"I have always believed that the future of the legal service business is in business combination. Our law firm holds key positions in Samara Region; GRATA International holds key positions in the CIS. At one point, it became clear that we needed to join together to enhance our competitive edge in order to consolidate our leadership and keep up with the times. Therefore, we accepted GRATA's proposal for combination and cooperation under a common brand, GRATAInternational"

**Akhmetzhan Abdullayev, Senior Partner, GRATA International:**

"The legal market is changing very rapidly. The future belongs to professional services networks that can offer clients a really wide variety of services determined not just by content and quality but also by location. GRATA International at the forefront of this trend. And I am proud of the fact, that we have joined our efforts with a team of successful, progressive and dynamically evolving professionals of the RBL (Russian Business Lawyers). I strongly believe our firms will achieve much greater success together. Our clients will be main beneficiaries of this"

[www.abrbl.ru](http://www.abrbl.ru)

GRATA International Russia is a dynamic and ambitious Russian legal practice with a footprint in key business centres of Russia: Moscow, St. Petersburg, Rostov-on-Don, Samara and Kazan. The practice is comprised of leading legal experts in various fields, and its development is a further step in global expansion of GRATA International. Moreover, the practice growth reflects the high importance of the Russian market for the firm and its clients. The firm continues to grow in Russia going hand in hand with its clients and their needs.

Our Russian team has many years of consulting experience and knowledge of the real economy, which allows us identifying emerging legal issues, meet challenges, and create conditions for our clients to succeed. We balance deep knowledge and skills of working in the Russian legal system with experience in complex cross-border transactions and projects. We adhere to professional principles and quality standards, always focusing on our clients and their interests.

The Russian team combines the global knowledge, experience and energy of GRATA International to deal with the most complex clients' issues. Each office has a unique expertise in its areas, and the combined firms capabilities allow solving global issues of any complexity. The team's goodwill and experience is recognised by well-known international and regional ratings such as: Chambers & Partners, Legal 500, Best Lawyers, Pravo 300.

# References

► [GAC Marine](#)



## Recognition

### Industries

Banking & Finance

**Коммерсантъ®**

*Best Lawyers®*



**Kommersant 2022**

**Leading Lawyer 2020**

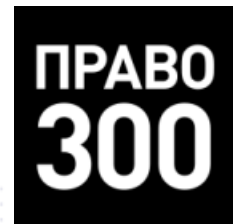
**Pravo 300, 2020, III group**

Vyacheslav Khorovskiy

Construction & Infrastructure

**Коммерсантъ®**

*Best Lawyers®*



**Kommersant 2022**

**Leading Lawyer 2020**

**Pravo 300, 2020, III group**

Igor Stepanov

Oil & Gas

**Коммерсантъ®**

**Kommersant 2022**

## Technology, Media & Telecommunications

**Коммерсантъ®**

**Kommersant 2022**

## Transport



### **Legal 500, Tier 3, 2020**

GRATA's maritime team, headed by Inna Makarova, was recognised among the leading transport practices in Russia.



### **Legal 500, Tier 3, 2016-2019**

The firm advises on vessel registration, ship arrest, shipping contracts and contentious issues.

**CHAMBERS**  
— AND PARTNERS —

### **Chambers & Partners, Band 1, 2019**

Sources appreciate that the lawyers "are effective and persistent in their efforts with a clear goal".

## Pharmaceuticals & Healthcare

**Коммерсантъ®**

**Kommersant 2022**



## Practice areas

Data Protection & Privacy



### **Chambers & Partners, Band 1, 2019**

Sources appreciate that the lawyers  
"are effective and persistent in their  
efforts with a clear goal".

Intellectual Property



### **Pravo 300, 2020, III group**

Commercial contracts



## Legal 500 EMEA, 2021, Tier 3

Corporate and M&A



**Legal 500 EMEA, 2021, Tier 3**



**Pravo 300, 2020, II group**



**Legal 500, Tier 3, 2020**

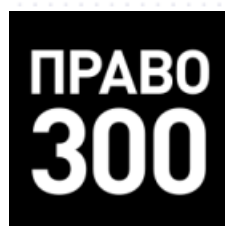
GRATA's St. Petersburg corporate practice, headed by Vladimir Komarov and Oleg Shevtsiv achieved recognition for its experience in general corporate matters, corporate structures, business strategies and investment issues.



**Legal 500, Tier 3, 2019**

'Provide excellent support and know the commercial market very well'.

Customs Law, International Trade & WTO



**Pravo 300, 2020, I group**

**Pravo 300, 2020, III group**

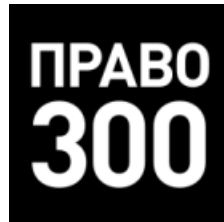
Tax



**Pravo 300, 2020, II group**

Real Estate

*Best Lawyers*



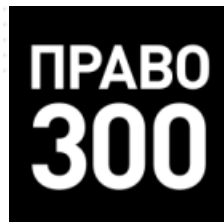
**Leading Lawyer 2020**

Denis Gerasimov, Andrei  
Soukhomlinov

**Pravo 300, 2020, III group**

Restructuring & Insolvency

*Best Lawyers*



**Leading Lawyer 2020**

Vyacheslav Khorovskiy, Dmitry

**Pravo 300, 2020, II group**

Samigullin

Dispute Resolution



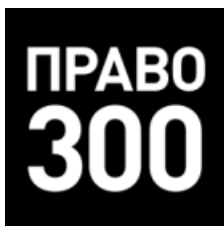
**Pravo 300, 2020, II group**

Best Lawyers®

**Leading Lawyer 2020**

Dmitry Samigullin, Igor Stepanov

Employment



**Pravo 300, 2020, I group**

Коммерсантъ®

**Leader of the Legal Services  
Market**

Michael German was ranked as  
leading lawyer (Top 5) in Employment  
law in 2019



**Pravo 300, 2019**

The team of lawyers from the  
integrated offices of GRATA  
International in St. Petersburg and  
Rostov-on-Don have achieved high  
results in the national ranking of  
Russian law firms "PRAVO-300".

Finance and Securities

## Best Lawyers®

### Leading Lawyer 2020

Vyacheslav Khorovski

Antitrust and Competition



Pravo 300, 2020, II group

THE LAWYER



CHAMBERS  
AND PARTNERS

### The Lawyer European Awards 2019

GRATA International has been shortlisted for Law firm of the year: Russia, Ukraine and the CIS. Each year The Lawyer European Awards showcase the impressive achievements of Europe's finest within the legal industry.

### Legal 500, Best Legal Team, 2020

GRATA International's offices in St. Petersburg and Rostov-on-Don were identified among the best legal teams in Russia.

### Chambers & Partners, Ranked lawyer, Band 1, 2019

Denis Gerasimov to be "energetic, knowledgeable and with a keen mind".  
Dmitriy Samigullin is "able to find the best solution, even in complex situations".

### Chambers & Partners, Band 1, 2018, 2019

Samara, Russia. Recognised by Chambers & Partners.

"They have a very strong, young team; they're very enthusiastic," before going on to note that "they provide good service and they're driven".

### Chambers & Partners, Band 2, 2017-2019

Rostov-on-Don, Russia. Recognised by Chambers & Partners.

"They know what they're doing; they chose the best strategy, examine all the risks and find the most successful path for the client".

### Chambers & Partners, Ranked lawyer, Band 2, 2019

Igor Stepanov has extensive experience in handling real estate and construction disputes. He acts for contractors, land owners and residents forming class action suits. He is "very creative" and "very dedicated".

## Industries

[BANKING & FINANCE](#)

[CONSTRUCTION & INFRASTRUCTURE](#)

[OIL & GAS](#)

[TECHNOLOGY, MEDIA & TELECOMMUNICATIONS](#)

[TRANSPORT](#)

[PHARMACEUTICALS & HEALTHCARE](#)

## Practice areas

[DATA PROTECTION & PRIVACY](#), [INTELLECTUAL PROPERTY](#), [COMMERCIAL CONTRACTS](#), [CORPORATE AND M&A](#), [CUSTOMS LAW, INTERNATIONAL TRADE & WTO](#), [TAX](#), [REAL ESTATE](#), [RESTRUCTURING & INSOLVENCY](#), [DISPUTE RESOLUTION](#), [EMPLOYMENT](#), [FINANCE AND SECURITIES](#), [ANTITRUST AND COMPETITION](#)

## International team



### Andrei Soukhomlinov

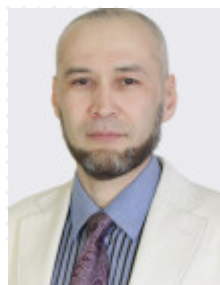
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