

Local Knowledge for Global Business

# **Real Estate**

Real estate is one of the most popular commercial assets in modern business. Each year real estate transactions become more and more complex and complicated. They often require elaborate structuring and involvement of different legal risk mitigation instruments.

GRATA International is happy to offer its international network of lawyers, who focus on real estate transactions. Our clients trust us because we can combine the knowledge of laws and understanding of the clients' interests with vast practical experience. Many of our experts have sound experience in construction, development and financial entities.

We advise clients in the area of construction, sale, rental and property management, land relations, development of complex commercial contracts related to the process of construction, management and transfer of rights to real estate; financing real estate transactions, and many other areas. We routinely represent our clients in courts in connection with construction and real estate disputes. Our clients include construction and development companies, banks, real estate funds, management companies, retailers, hotels, industrial, commercial and transport companies, etc.

Our real estate practice has been acknowledged by a number of rankings, including The Legal 500 and Who's Who Legal.

#### Services:

- ▶ Structuring and support of real estate transactions;
- ▶ Checking the legal status of real estate objects and their owners;
- ▶ Checking the existence of prohibitions, arrests and other restrictions and encumbrances in relation to real estate objects;
- ▶ Analysis of tax implications in real estate transactions;
- ▶ Legal advice on issues arising from the ownership and implementation of real estate transactions;
- Representation and protection of interests and rights in relations related to real estate;
- ▶ Preparation of documents and assistance in organising real estate transactions;
- Organisation and advising on easement issues;
- ▶ Legal support for the organisation of real estate pledge and the imposition of bans, arrests and encumbrances;
- ▶ Search for real estate objects owned by legal entities and individuals;
- ▶ Any other types of legal assistance in relation to the ownership, use and execution of transactions with real estate.

#### **Brochures:**



### **Industries**

**CONSTRUCTION & INFRASTRUCTURE** 

**INDUSTRY & TRADE** 

**TECHNOLOGY, MEDIA & TELECOMMUNICATIONS** 

**TRANSPORT** 

# Recognition

### **Belarus**



Pravo 300, 2021, III group

### Kazakhstan



### Legal 500, Tier 1, 2017-2019

The 'responsive and reliable' team at GRATA International Kazakhstan 'quickly understands what the client needs', and provides 'practical responses to legal questions posed'.





### Who's Who Legal: Global Leaders in Real Estate 2016-2019

Yerzhan Yessimkhanov is recommended lawyer

### Legal 500, Tier 1, 2020

For the fourth consecutive year, GRATA's real estate and construction practice dominates the country's rankings.



Pravo 300, 2021, I group



Legal 500 EMEA 2021, Tier 1

### Russia



#### Pravo 300, 2020, III group

# Best Lawyers

#### **Leading Lawyer 2020**

Denis Gerasimov, Andrei Soukhomlinov

### **Experience**

### **Armenia**

- Advising the Armenian subsidiary of a major Chinese construction company on acquiring real property in Armenia, legal support with further development of temporary residential structures serving the needs of the ongoing road construction project;
- ► Successful representation of a major construction company in a court dispute arising out of the long-term real property lease agreement;
- ▶ Legal support to an Armenian subsidiary of a US-based IT enterprise in the process of negotiations and execution of office premises lease agreement;
- ▶ Implementation of checks on existing prohibitions, arrests, and encumbrances on real property for a Russian-based IT enterprise planning to engage in the acquisition and lease of premises in Armenia;
- Advising a Swiss-Armenian pharmaceutical company in the process of participation in auctions for awarding the lease of state-owned real property in Armenia;
- ► Advising a major local development company engaged in the construction of a luxury residential complex in Yerevan city with the issues arising out of the execution of acquisition agreements with the prospective buyers;
- ▶ Advising a construction enterprise on the case-specific issues arising out of the Government approved procedure of legalization of illegally constructed structures in Armenia.

### **Azerbaijan**

- ▶ Acting as a local legal counsel of Statoil company in real estate lease transactions;
- Advising a large Japanese bank on acquisition of an interest in a loan and facility arrangement involving "Baku-Tbilisi-Jeyhan" main export pipeline as a security. Conducting due-diligence and preparing a number of memorandums, advising on effectiveness and due registration of respective land and facility hypothecation agreements etc.;
- ▶ Conducting due-diligence and preparing a number of memorandums, advising on the efficiency and proper registration of the relevant land and property mortgage agreements, etc.

### **Belarus**

- ▶ Representation of investors' interests in acquisition of a land plot for the construction of a trade center in Vitebsk (Belarus) and support of the construction, negotiations with citizens whose residential buildings were to be demolished for the purposes of the construction;
- ▶ Legal support of conclusion of the investment agreement between investors and the Republic of Belarus and acquisition of a land plot for the construction of a trade center in city of Mozyr (Belarus), including coordination, conclusion of an investment agreement and additional agreements to it with the Gomel Regional Executive Committee, legal support for the provision of land, collecting permits, concluding and performance of work contracts, etc.;
- Advising and legal support of the investor during the implementation of the project on the construction of a plant for the production of liquefied petroleum gases, including coordination process with the Mogilev Regional Executive Committee on the conclusion of an investment agreement and additional agreements to it, advising on the conclusion and execution of construction contracts, the procedure for filing claims to contractors, support of contractual work;
- Advising and legal support for the implementation of the investment project for the construction of three administrative buildings in the city of Minsk (Belarus), including support for the provision of a land plot, change of its borders and purpose, execution of contractual relations with equity construction investors and transfer of land plot rights to the partnership of owners;
- ▶ Elaboration of a concept for resolving a dispute between the developer and investors in equity construction regarding parking erected during the construction of the business center, preparing the action plan;
- ▶ Legal support of a Belarusian developer a resident of the FEZ "Minsk" on the issues related to land relations;
- ▶ Representation of interests of a foreign investor in the acquisition of a major production base by purchasing a Belarusian legal entity with a preliminary due-diligence and support of further reconstruction of that base (getting permits and concluding contracts with contractors and suppliers);
- ▶ Representation of investors' interests in the acquisition of a land plot in the central part of Minsk by purchasing a Belarusian legal entity (the land user) with preliminary due-diligence, transaction structuring (M&A), for further implementation of a business center construction project, including consultation on the optimal procedure for occupying additional land plots for implementation of the construction, adjustment of design documentation;
- Advising on the possibilities and the procedure for transferring a part of the land plot together with objects located on

it from a state-owned enterprise to a client without an auction or other similar procedures stipulated by the law and on the possibility of building a customer's production complex on this site with regard to urban restrictions. Development of two options for implementation of the project with risk assessment, preparation of a detailed action plan;

- ▶ Representation of the interests of the purchaser of a real estate complex from a bankrupt owner: conducting facility due-diligence, supporting negotiations with an anti-crisis manager, representatives of the bank, the main creditor, verifying compliance with procedures for deciding on the disposal of property, advising on ways to minimize the risks of rescission of the agreement, supporting conclusion of an agreement, state registration of the contract and transfer of ownership;
- ▶ Legal support of a Latvian client investing in construction projects in Belarus on a turnkey basis: review of design documents and permits for projects in Minsk and Brest (Belarus), drafting documents for entering of the investor, construction monitoring up to commissioning of the building); support for the conclusion of agreements on equity construction participation, ensuring the registration of the operating company and support for its current activities;
- Advising on feasibility of reconstruction of a building, which was jointly owned by numerous owners, by adding an additional floor. Preparation of the reconstruction plan approved agreed by the city authorities, which provided for the issue of permits, as well as preparation of a package of documents for collecting consents of the co-owners of premises in the building;
- ▶ Legal support of the acquisition of the manufacturing complex for oilseed processing by the group of companies specialized in supplying infrastructure, industry and logistics solutions for the agro-industrial complex;
- ▶ Legal support of the procedure for selecting an additional land plot and obtaining permission for the construction of a gas supply network on public lands for the polymer painting workshop of metal structures;
- ▶ Legal support for the provision of land for the construction of a shopping center in the Minsk region (Belarus), including matters of selection of an additional land plot and its allotment for the construction, getting permits, legal support of conclusion of the shared construction participation agreement with the adjacent land user on joint construction of the facilities, representation of interests during the state registration of property rights;
- ▶ Legal support for the conclusion and implementation of an investment agreement between a private investor and a state-owned enterprise engaged in the integrated development of the territory in the historical center of Minsk (Belarus);
- ▶ Representation of interests of an international group of companies when concluding a casino lease agreement at the Renaissance Minsk hotel, legal support for the development of design documentation (agreeing of the conditions for owner's approval receipt, legal support of the conclusion of the contract for customization of the design documentation developed by an international consultant to comply with local norms, etc.) and implementation of the construction and installation works until the beginning of casino's operation;
- Advising on investing in the construction of a mushroom growing production facility, due-diligence of a Belarusian company, support in a transaction for an investor to acquire a stake in a company and concluding an SHA between the participants;
- ▶ Advising on the procedure for the use of dwelling houses and land plots for the provision of agro-ecotourism services;
- ▶ Legal support of concluding agreements for the acquisition of real estate through electronic platforms for holding

- auctions, including auctions for the sale of seized property and property turned into state revenue, including legal due diligence of real estate objects;
- ▶ Legal support of concluding agreements for the acquisition of real rights to a construction site, including the preparation and conclusion of a joint activity agreement with the owner.

### China

- Advising the Chinese company on the existence of prohibitions, arrests and other restrictions, and encumbrances in regards to real estate objects in the Republic of Kazakhstan within the due-diligence in relation to the potential Kimpersay Energy 300 MW wind farm project;
- ► Consulting Universal Energy on the matters of encumbrances on real estate objects in the Republic of Kazakhstan within the due-diligence of four wind power projects (50MW -100 MW) in the Republic of Kazakhstan;
- ▶ Preparation of the legal opinion for LUCKYCAR LLC and ALLUR KZ LLC within the framework of the technical specification to Eurasian Bank JSC;
- ▶ Due-diligence for China Power International Holding Limited which included the check of the matters of encumbrances on real estate objects in the Republic of Kazakhstan in relation to the potential Shokpar 100 MW wind farm project;
- Advising on the matters of arrests, prohibitions and encumbrances, and other restrictions in regards to real estate objects in the Republic of Kazakhstan within the due-diligence for Zhongman Petroleum and Natural Gas (Gulf) FZE with regards to two target companies in the oil and gas sector;
- ▶ Preparation of the legal opinion for Trading house «Allur» LLP on the results of the state registration of real estate on ALLUR KZ LLC and assistance in the state registration of rights to real estate objects;
- Advising leading Chinese holding company Skyworth Group Co., Ltd. on the acquired land plot and building in Ukraine to avoid potential real estate disputes.

# **Cyprus**

- ▶ Full legal support including contract drafting and negotiation for the acquisition of land for the development of a business hotel in the historic center of Limassol, namely St. Andreas Hotel. Our legal services included amongst others the support for licensing of construction activities from the Town Planning Authority and the Ministry of Tourism of Cyprus as well for obtaining special permits from the Municipal, Fire and Healthcare departments of a total value of EUR 60 million:
- ▶ Legal support on regulatory compliance, regarding the construction of a commercial building in an area with preserved buildings in the center of Limassol, ensuring compliance with the necessary permits and approvals from government authorities and ensuring compliance with zoning and building codes, and local laws for development of commercial properties;
- Advising a number of local property owners in renting out of their properties by preparing lease agreements and supporting bank or personal guarantees, securing the fulfillment of the terms and conditions of the lease agreements;

- ▶ Legal Advice of a major developer in Cyprus, in Limassol and Paphos on various real estate developing projects, advising and negotiating numerous contracts with various parties such as architects, engineers, contractors, subcontractors, suppliers, and Banks lenders with a total project value exceeding EUR 150 million;
- ▶ Legal services to a number of private individuals purchasing properties in Cyprus, including amongst others sales agreements preparation, obtaining tax clearances, obtaining permission to purchase property, property conveyance services securing the issuance of clean property title deeds on the names of the purchasers;
- ▶ Legal services due-diligence on the property before acquisition of land and for further developing of various blocks of apartments a Slovenian investment company in a central location of Limassol, including amongst others services of investigating the property's title, zoning regulations, environmental issues, and other factors that could impact the project's feasibility and profitability;
- ▶ Legal services in relation to project financing of a construction company from Greece, by providing assistance with financing of the project. Our firm provided services for negotiation of the loan agreement, preparation of offering documents, and ensuring compliance with securities laws for the construction of a project of 35 villas in a mountain resort in the Limassol district;
- ▶ Provision of dispute resolution services attending mediation procedures and further court representation for a construction dispute in relation to alleged construction defects during the erection of a football ground in the Limassol district.

# Georgia

- ▶ Legal support in the process of conclusion of an agreement on construction of large business center in the territory of Tbilisi (Georgia);
- Providing legal consulting services to one of the largest development companies in Georgia.

### Kazakhstan

- ▶ Representing interests of a client, one of the largest local real estate development and property management companies, in a potential purchase of several real estate properties (including business and shopping centres) in NurSultan and other cities of Kazakhstan. Scope of work included drafting project documentation, registering ownership and other activities:
- Advising a building company, headquartered in Malaysia, on construction of a luxury residential complex in Almaty (Kazakhstan). Legal assistance included drafting of a construction contract, advising on different aspects of Kazakhstan's legislation, and negotiations with subcontractors and other parties involved in the project;
- ▶ Advising a major global property management company in relation to drafting a set of standard agreements for conclusion of property management contracts in Kazakhstan;
- ▶ Representing a major Turkish real estate developer in a transaction for sale of over 1000 real estate properties (flats and parking spaces) in Almaty (Kazakhstan). Advising included review of sales and purchase agreements, review of documents confirming ownership, providing assistance during sales and purchase agreement signing and other legal

support;

- Advising an international clothing manufacturer on purchase of several buildings and spaces in Kazakhstan. Scope of work included advising on reconstruction, service and maintenance of buildings, and leasing. Total value of purchased buildings around USD 30 million;
- Advising one of the world's largest construction companies headquartered in Turkey on the dispute with the Kazakh counterparty for construction on one of the largest development projects in Almaty (Kazakhstan);
- Advising an international construction company headquartered in South Korea on the implementation of the largest commercial real estate construction project in the suburbs of Almaty (Kazakhstan), including construction standards and rules of Kazakhstan, participation in project structuring, the drafting of EPC contracts and of other commercial construction agreements;
- Advising a major development company headquartered in the UAE on construction of a multipurpose administrative and residential compound in the city of Nur-Sultan (Kazakhstan), including construction standards and rules of Kazakhstan, advising on project structure, and funding;
- Advising a major Turkish construction company on construction of a shopping mall in Almaty (Kazakhstan), including drafting construction contracts based on FIDIC forms, tax and corporate structuring of activity, obtaining work permits, licenses and construction-related authorisations, and due-diligence of the project and participant companies;
- ▶ Representing interests of a client from Kazakhstan in potential purchase of a 5-star hotel in Almaty. Scope of work included thorough and complex due-diligence of ownership rights and corporate structure, transaction structuring and other legal advice.);
- Advising a designer bureau headquartered in Italy on reconstruction of one of the biggest hotels in Almaty (Kazakhstan), including advice on the form of legal presence in Kazakhstan, drafting and negotiations of construction contracts based on FIDIC forms.

# Kyrgyzstan

- Advising Fresenius Medical Care Deutschland GmbH and its subsidiary in the Kyrgyz Republic in the framework of PPP project "Organization and provision of hemodialysis services in Bishkek, Osh, Jalal-Abad" on construction and renovation of four clinics. We have assisted our client during whole process from identifying places for clinics to obtainment of the commencement act;
- Advising FINCA Bank in Kyrgyzstan, subsidiary of Finca International, on acquisition of a building in the capital of Kyrgyzstan to locate the bank's head office;
- Advising Hyatt on lease of the premise by the International Bank for Reconstruction and Development;
- ▶ Representing interests of Coca-Cola Bishkek Bottlers in acquisition of the land plot for installation of additional production line.

#### Moldova

Advising a leading developer in Moldova on various real estate projects in Chisinau, with an investment value of over

EUR 50 million, including review of documentation before and after closing, as well as permissive aspects;

- Advising a Moldovan subsidiary of a leading global healthcare company on the construction of its Excellence center and operational offices in Moldova, including the preparation of the necessary documents and lease agreements concluded by the company within the framework of a public-private partnership project with an investment value of over EUR 20 million;
- ▶ Advising one of the leading Moldovan TV broadcasters in the process of an extensive assessment of its assets and ongoing contracts;
- ▶ Advising a leading Moldovan agrochemical and agricultural corporation on major restructuring of the group's subsidiaries;
- ▶ Advising a major real estate developer from Luxembourg (Investment Fund), in connection with the acquisition of a food factory located in Moldova;
- ▶ An EU based real estate investor in relation to the acquisition of an office centre in Chisinau, for a total transaction value of EUR 20.5 million;
- Advising a group of EU real estate investors in connection with the purchase of a 279,000 sqm land plot in Anenii Noi, for the development of a EUR 20 million real estate residential and commercial project.

# Mongolia

- Advising a client on the acquisition and registration of real estate, financial measures for real estate development, and its management;
- ▶ Legal due-diligence on transfer and registration of property and property lease;
- Assistance to the client in obtaining permission to start construction;
- ▶ Advising a client on a permit for the construction of a production workshop;
- Drafting workshop, office, and commercial premise leasing agreement;
- Registration of workshop leasing agreement to the authority;
- Advising and assisting the client on the acquisition of land ownership.

#### Russia

### Samara:

- ► Long-term successful cooperation with M.Video Management in court disputes over registration of property rights to real estate;
- ► Conducting a successful legal due-diligence for a leading Russian supplier of acrylic and quartz stone on the issue of real estate, engineering infrastructure, equipment, development of a general structure of the transaction and asset ownership scheme, investment methods;
- ► Comprehensive advice to Doppelmayr Russia on construction procedures, import of equipment, the need for licensing of construction activities and obtaining special permits for such works, coordination of subcontracting contracts with

local construction companies.

#### Rostov-on-Don:

- ▶ All-in-one legal support of Louis Dreyfus Company (international group Louis Dreyfus) for the purchase of the partially completed grain transshipment terminal in Azov district, Rostov region; further legal support of the company during the building and setting into operation of the export terminal;
- ▶ Legal support of the international agricultural holding RZ AGRO in its investment activity on the territory of Russia (due-diligence of agricultural enterprises before their purchase, support of the acquisition of the land shares, lease and allotment of land shares, etc.);
- ▶ Legal due-diligence on the Owner of a Sand Pit in order to make a decision on investing in the production of mining and enrichment of sand in Russia for Le Group Malabry SA (international group Fulchiron Industrielle SAS);
- Advocacy of one of the biggest in Europe cement producers Turkish Company "Nuh Cimento Sanayi A. S." in a dispute with a member of the joint Russian enterprises in the implementation of the investment project on construction of the trade port and of the concrete plant;
- ► Consulting of the subsidiary company of a large American food corporation on issues related to the construction and operation of the grain terminal, the representation of this company in court to reduce the sum of rent arrears presented by the municipal authorities in the amount of about RUB 200 million;
- ▶ Legal support of an investment project for the construction of a medical center;
- ▶ Representation of an international company in a dispute with Russian Railways over the right to own a part of a land plot occupied by railway tracks;
- ▶ Legal support in disputes on the establishment of the cadastral value of real estate objects.

# Saint Petersburg:

- ▶ Legal support of activities of a group of companies in the process of construction of a timber processing plant in Cherepovets;
- ▶ Represented the company in court as part of legalization of unauthorized construction (hangar) in St. Petersburg;
- ▶ Representing a client before the court regarding legalization of unauthorized reconstruction of the administrative and business center (increasing the area from 1,000 sq.m. to 3,000 sq.m.) in St. Petersburg;
- ▶ Advising a foreign company on legalization of unauthorized reconstruction of the malt plant building in St. Petersburg;
- ► Comprehensive services for the company in the framework of implementation of the state project "Reconstruction of sewage treatment facilities in Staraya Sloboda village of Lodeynopolsky District of Leningrad Region";
- ► Supporting the company in construction of the high-tech multi-functional medical complex and domestic and potable water supply complex in Vsevolozhsk District of Leningrad Region;
- ► Representing the developer before state authorities and in court during construction of an apartment building in Peterhof;
- ► Support of the procedure of terminating the activities of the Consulate General of one of the countries in St. Petersburg;

- ▶ Registration of the mortgage in relation to the object of real estate in St. Petersburg for the national bank of Turkey;
- ► Support of the acquisition of real estate through the purchase of shares in the company for the implementation of the project to build a cottage village;
- ▶ Representing the interests of non-residents while purchasing real estate in St. Petersburg;
- ► Advising on the reallocation of a land plot to increase production capacity of a household chemical manufacturing plant;
- ▶ Representing one of the leading logging equipment manufacturers and installers in court over a dispute over the quality of components of the sorting and log feeding line;
- ▶ Representing a company in court to establish the amount of compensation for the seizure of land for state needs;
- ▶ Comprehensive services to a company in the alienation of the plant in Moscow;
- Advising a foreign company in considering the acquisition of a hotel complex near Lake Baikal;
- ▶ Due-diligence of real estate assets during an investor's consideration of the acquisition of a group of construction companies in St. Petersburg;
- ▶ Drafting of due-diligence for real estate properties when an investor was considering the acquisition of a group of construction companies in St. Petersburg;
- Advising a mobile operator in connection with the erection and registration of ownership of a communication tower in Kaliningrad;
- ▶ Structuring and supporting the sale of the assets of a large meat-processing plant comprising the following items: working capital (raw materials, supplies etc.), equipment, real estate (a 3,500 square meter building) and land lease rights. Search and redistribution of proceeds into investment construction projects, as a result of which the shareholders received the rights to more than 3000 square meters of housing under construction.

# **Tajikistan**

- ▶ Due-diligence and legal support of the European Bank for Reconstruction and Development in extending the lease agreement for their office in the city of Khujand;
- ▶ Due-diligence and legal support of the European Bank for Reconstruction and Development on renting an office for their Representative Office in Dushanbe;
- ▶ Advising and preparation of a memorandum for the Asian Development Bank related to the leased premises for its representative office in Dushanbe;
- ▶ Preparation of rent agreement for premises for American company Chemonics International and advising on tax issues of Tajikistan.

# **Turkey**

- Advising a Turkish Joint Venture on an urban development project tendered by a Metropolitan Municipality in Turkey;
- Advising a Turkish Joint Venture on a real estate development project composed of a mixed use project (commercial + residential) in the city center of Istanbul from land acquisition to construction phases;

- ▶ Advising a Turkish construction company specialized in the construction of sport facilities;
- Advising a Turkish construction company specialized in the industrial facilities on a construction contract related with Akkuyu Nuclear Plant in Turkey;
- Advising and legal support of one of the biggest Russian petrochemical companies in its green field Project in Turkey during the implementation of the project on the construction of a plant for the production of chemical products, including coordination process on the obtaining of an investment incentive certificate, advising on the conclusion and execution of construction, EPC and similar contracts related with the subject project;
- Advising and legal support of one of the biggest textile companies in Turkey during its factory investment in Malatya including coordination process on the obtaining of an investment incentive certificate, advising on the conclusion and execution of construction, EPC and similar contracts related with the subject project;
- Advising and legal support of one of the biggest automotive sale and service provider companies in Turkey during its facility investments in Istanbul, Izmir and Ankara including coordination process on the obtaining of an operation licenses and environmental permits;
- Advising one of the world's leading Facility Management companies headquartered in Germany, on its transactions in Turkey;
- Advising various foreign real person investors on their real estate investments in Turkey;
- Advising various local and foreign real person investors on their real estate investments in abroad such as UK, Germany and France;
- Advised a Turkish Investment Group of Turkey on the acquisition of a Estate Investment Trust through a tender called by Savings Deposits Insurance Fund (TMSF) of Turkey;
- Advised a Qatari investment bank in the implementation of its Islamic Finance Products related with the real estates (such as Sukuk) in Turkey;
- Advised a Turkish investor on the acquisition of logistics center;
- ▶ Advised one of the most popular international cafe and restaurant chain for the franchise agreement as well as the development of the cafe in Istanbul;
- Advised an Italian Restaurant Chain for their rents in Turkey;
- Advised a Turkish Real Estate Developer on its luxury residential project in the city center of Istanbul which is one of the most expensive areas of Istanbul European side;
- ▶ Represented a Dutch investor against a state under ICSID Arbitration facility in connection with a Dispute related with an real estate investment in Turkey;
- ▶ Advising a Bahrain bank in a real estate related dispute in Turkey;
- Advised a German contracting company in a dispute in connection with asset management contracting related with a real estate project in Kazakhstan before the Arbitration Institute of the Stockholm Chamber of Commerce.

### **Turkmenistan**

▶ Rendering of qualified support on cases of inheritance, including, disputes on authenticity of the will, restoration of missed timing of inheritance, establishment and/or appealing kinship relations with testators who were

beneficiaries/founders of local and international companies, etc.

### **UAE**

▶ Drafting sale and purchase agreements in respect of acquisition and re-sell of two towers in Dubai.

### **Ukraine**

- ▶ Legal support of an investment project for the construction of a plant for the production of rubber seals for car industry;
- ▶ Legal support in the acquisition of a building in Kyiv (Ukraine) (including due-diligence) for further reconstruction and opening the hotel;
- ▶ Legal support in the acquisition of a building in Kyiv (Ukraine) (including due-diligence) for further reconstruction and opening the food court;
- ▶ Representing the interests of a foreign investor in the preparation of a lease agreement for a woodworking plant;
- ▶ Representation of the client's interests in the re-registration of the designated purpose of land plots for the construction of a townhouse village;
- ▶ Drafting of the report covering analysis of the structure for contemplated financing of acquisition of asset and further construction of premises for lease;
- Legal support in the transaction for the purchase and sale of a shopping center;
- ▶ Representing the client's interests in structuring and negotiating of a lease agreement for a machine assembly department;
- ▶ Representing the client's interests in litigation with a public authority on termination of servitude agreements.

### **Uzbekistan**

- ▶ Due-diligence and legal support to Zarafshan Buildings holding company to acquire 4 hectares of land in the centre of capital city Tashkent and construction of large business centre and four premium classed residential houses;
- ▶ Due-diligence and legal support to Coca Cola Bottlers Uzbekistan to acquire of recreational zone in Bektemir district,

  Tashkent city;
- ► Legal support to the Embassy of the UK to extend long term lease agreement for leasing Embassador's residence on amended lease terms;
- ▶ Due-diligence and legal support to Bosche Turkey to put encumbrance and execute pledge agreement over five real estate objects located in Tashkent as a collateral against distributor's obligations;
- Assistance to Bureau veritas inspection company to organise and conduct technical supervision over the construction of four sky-scrapper buildings head offices of Uzbek banks, which are being constructed in Tashkent city business centre:
- ▶ Due-diligence inspection and full legal support for the Embassy of Algeria in Uzbekistan in respect of purchasing a

privately held real estate in the centre of Tashkent, (Uzbekistan);

- ▶ Due-diligence inspection of a building offered for sale to UzKDB Uzbekistan to locate the bank's headquarter office in Tashkent (Uzbekistan), full legal support of the transaction;
- ▶ Due-diligence inspection of a building offered for sale to Knauf Gips Bukhara to locate its representative office and construction materials show-room in Tashkent (Uzbekistan);
- ▶ Due-diligence of a building offered for sale to Transatlantic to locate pharmaceutical products warehouse in Tashkent (Uzbekistan);
- ▶ Advising Daewoo International Corporation in a dispute against the largest telecommunication operator in respect of an illegal attempt to premature termination of lease of office premises agreement;
- ▶ Assisting Alstom Holdings –in a dispute with landlord on late payment of lease fees and termination of lease agreement; Assisting Cisco in amending lease terms before its expiry;
- ▶ Helping Cisco change lease terms before expiration.

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