



**GRATA**  
INTERNATIONAL

Local Knowledge  
for Global Business

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# Росія

## List of offices

### Москва

Being the largest among CIS countries with immense opportunities for business, according to annual World Bank reports, Russia has made the most progress among the biggest emerging economies in implementing policies to improve its investment climate in recent years.

The uniform customs territory in the framework of the Customs Union as well close cultural links between Kazakhstan and Russia and their common historic heritage are the main drivers for strong economic cooperation between the two countries and permanent growth for trade turnover and mutual investments.

Having been on cutting edge of the developments ever since its establishment and constantly striving to extend the scope of its services available to clients, in 2013 GRATA opened its office in Moscow.

Extensive, internationally recognized expertise in providing legal support to investors in connection with cross-border M&A and financial transactions, capital markets projects and project finance in the Central Asia region and the ability to handle the most complex multi-jurisdictional assignments in cost-efficient manner while delivering high-quality results are the key strengths that we are fully implementing in Russia.

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### Ростов-на-Дону

Founded over 20 years ago, today "Stepanov&Aksuk" is one of the largest and trusted law offices of the South of Russia. The quality of firm's services has been repeatedly confirmed by the international, Russian and regional ratings of leading publications, such as «Chambers Europe», «The Legal 500», «PRAVO.RU», «Expert-Yug».

In 2017, Law firm "Stepanov&Aksuk" became an associate office of GRATA International in Rostov-on-don, and in 2019 received the status of an integrated office.

We specialise in providing legal support to Russian and foreign companies in the South of Russia, as well as representing the interests of Russian companies abroad. "Stepanov&Aksuk" is focused on providing high-quality services in the following industries and practices:

### Industries:

- Banking and Finance.

- ▶ Technology, Media and Telecommunications.
- ▶ Industry and Trade.
- ▶ Construction and Infrastructure.
- ▶ Transport.
- ▶ Pharmaceuticals and Healthcare.

#### Practices:

- ▶ Real Estate.
- ▶ Maritime.
- ▶ Customs.
- ▶ International Trade.
- ▶ White-collar Crime.
- ▶ Corporate.
- ▶ Tax.
- ▶ Insolvency.
- ▶ Litigation.

Today Stepanov&Aksuk unites a team of 18 professionals, including fluent speakers of English.

Among the clients of the firm are large grain market operators, metal traders, Russian and international shipping companies and ship-owners, agricultural producers and machinery importers, Russian and foreign construction companies.

## Самара

Following the firm's development strategy, GRATA International moves onto exploring new horizons. We gladly announce that a dynamic law firm – "RBL" joined our network in January 2017.

RBL law office is a leading law firm on the legal market of Samara, Russia.

Samara region – is one of the major economic and industrial hubs of Russia, attracting a large amount of investment. The local authorities are determined to make the area attractive for investment, by improving taxation and business climate, upgrading infrastructure and ensuring financial and political stability.

Setting a new benchmark for legal services in Russia, GRATA International in Samara is determined to provide our clients with high-standard quality legal counsel in this region.

#### **Dmitry Samigullin, Managing Partner, RBL Law Office:**

"I have always believed that the future of the legal service business is in business combination. Our law firm holds key positions in Samara Region; GRATA International holds key positions in the CIS. At one point, it became clear that we needed to join together to enhance our competitive edge in order to consolidate our leadership and keep up with the times. Therefore, we accepted GRATA's proposal for combination and cooperation under a common brand, GRATAInternational"

#### **Akhmetzhan Abdullayev, Senior Partner, GRATA International:**

"The legal market is changing very rapidly. The future belongs to professional services networks that can offer clients a really wide variety of services determined not just by content and quality but also by location. GRATA International at the forefront of this trend. And I am proud of the fact, that we have joined our efforts with a team of successful, progressive and dynamically evolving professionals of the RBL (Russian Business Lawyers). I strongly believe our firms will achieve much greater success together. Our clients will be main beneficiaries of this"

[www.abrbl.ru](http://www.abrbl.ru)

## Санкт-Петербург

GRATA International SPB law firm, an associate office of Grata International in St. Petersburg, is one of the leading legal advisers in Russia's North-West. Established in 2001, the firm initially specialized in the field of corporate and commercial law. Today, GRATA International SPB advises clients around the world in various areas of law from bankruptcy, tax direction, corporate law and environmental law.

Understanding the uniqueness and importance of clients' requests, we strive to provide legal services at the highest level, offering new ways to solve complex legal problems based on our extensive practice. The presence of professional auditors, crisis managers, certified auditors, tax advisors in our team helps to assess any situation comprehensively, going beyond the standard legal view of the situation. Established professional relations with state bodies, interaction with leading educational institutions and participation in public organizations allow us to keep abreast of latest developments and monitor important business trends for our clients.

The main merit of the firm – the trust of customers, including the largest and most important companies in the region, representatives of small and medium businesses. Since 2013, GRATA International SPB has been ranked among the leading Russian law firms in Russian national rating Pravo300 (Law 300), Kommersant and Delovoi Peterburg and international rating Legal 500.

GRATA International Russia is a dynamic and ambitious Russian legal practice with a footprint in key business centres of Russia: Moscow, St. Petersburg, Rostov-on-Don, Samara and Kazan. The practice is comprised of leading legal experts in various fields, and its development is a further step in global expansion of GRATA International. Moreover, the practice growth reflects the high importance of the Russian market for the firm and its clients. The firm continues to grow in Russia going hand in hand with its clients and their needs.

Our Russian team has many years of consulting experience and knowledge of the real economy, which allows us identifying emerging legal issues, meet challenges, and create conditions for our clients to succeed. We balance deep knowledge and skills of working in the Russian legal system with experience in complex cross-border transactions and projects. We adhere to professional principles and quality standards, always focusing on our clients and their interests.

The Russian team combines the global knowledge, experience and energy of GRATA International to deal with the most complex clients' issues. Each office has a unique expertise in its areas, and the combined firms capabilities allow solving global issues of any complexity. The team's goodwill and experience is recognised by well-known international and regional ratings such as: Chambers & Partners, Legal 500, Best Lawyers, Pravo 300.

## References

- ▶ [GAC Marine](#)



## Recognition

### Галузі

Банки і фінанси

**Коммерсантъ**<sup>®</sup>

**Kommersant**

Будівництво та інфраструктура

**Коммерсантъ**<sup>®</sup>

**Kommersant**

Нафта і газ

**Коммерсантъ**<sup>®</sup>

**Kommersant**



Технології, медіа та телекомунікації

**Коммерсантъ®**

**Kommersant**

Фармацевтика і охорона здоров'я

**Коммерсантъ®**

**Kommersant**



**Legal 500 EMEA, 2021, Tier 3**



**CHAMBERS**  
— AND PARTNERS —

**Chambers & Partners, Band 1,  
2018, 2019**

Самара, Росія. Визнання Chambers & Partners. «У них дуже сильна, молода команда; вони сповнені ентузіазму».

# Галузі

[БАНКИ І ФІНАНСИ](#)

[БУДІВНИЦТВО ТА ІНФРАСТРУКТУРА](#)

[НАФТА І ГАЗ](#)

[ТЕХНОЛОГІЇ, МЕДІА ТА ТЕЛЕКОМУНІКАЦІЇ](#)

[ФАРМАЦЕВТИКА І ОХОРОНА ЗДОРОВ'Я](#)

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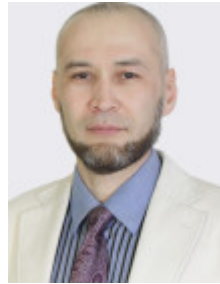
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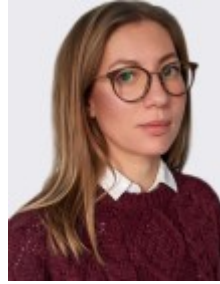
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