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For over 30 years, GRATA International has been collaborating with international and local companies from various business sectors contributing to the success of their activities in the Asian and European regions. We offer a full range of legal services to assist and advise our clients.

Our high level of performance and acknowledgement is confirmed by high rankings in respectable publications such as Legal 500, Chambers Global, Chambers Asia-Pacific, IFLR1000, Who's Who Legal, Asia Law Profiles., Best Lawyers

Combining the strength of all our industry sectors we have created what we believe is a leading practice for assisting organisations in establishing a strong legal presence and further support in the Industry and Trade.

We have established a true partnership with team spirit, creativity and youthful energy that gives us a unique working style. Constant self-improvement and focus on cost effective success are the basis for our team development strategy. Our team consists of more than 250 highly qualified lawyers, who can resolve legal issues quickly and skillfully, no matter how complex the issue might be.

We are keen to assist our clients in controlling their expenditures in a complex economic environment, and always try to add maximum value to our advice.

Our lawyers provide full legal support at all stages of the project lifecycle, including:

Corporate Law

- ▶ Corporate Structure.
- ▶ Antitrust Issues.
- ▶ Obtaining a preliminary approval from the antimonopoly authority on terms and conditions of agreements and other documents that restrict or may restrict competition.
- ▶ Development/review of policies on choice of counterparties and commercial policies with a view of antitrust law and tax authorities' requirements.
- ▶ Legal Due Diligence of the Acquisition and Sale of Company Shares/ Assets.
- ▶ Legal Support on M&A Transactions.

Commercial Law

- ▶ Development and review of distribution, sale and purchase, agency, provision of works, rendering of services and other agreements.
- ▶ Legal due diligence of candidates for distributorship/ dealership and other counterparties.
- ▶ Advising on goods' import and circulation requirements.
- ▶ Advising on compliance with regulations related to advertising, marketing, sponsorship and other similar activities.
- ▶ Advising on compliance with product labelling and packaging requirements.

Labour Law

- ▶ HR legal due diligence.
- ▶ Development of labour policies.
- ▶ Advising on employment of foreign citizens.
- ▶ Advising on termination of employment.
- ▶ Advising on compliance with labour law requirements.

Company Registration

- ▶ Development of legal entity's founding documents.
- ▶ State registration of legal entities, branches and representative offices.
- ▶ State registration of amendments to founding documents.

Finance and Securities

- ▶ Financial and currency regulation
- ▶ Direct foreign investments
- ▶ Financial leasing
- ▶ Debt restructuring
- ▶ Insolvency issues

Tax Law

- ▶ Appealing tax audit results
- ▶ Tax litigations
- ▶ Corporate taxation and tax planning.
- ▶ Tax due diligence
- ▶ VAT refunds.

Dispute Resolution

- ▶ Dispute resolution at state courts.
- ▶ International arbitration
- ▶ Enforcement of Foreign judgments in Local courts.
- ▶ Enforcement of foreign arbitral awards.
- ▶ Legal support during state audits.

Customs Law

- ▶ Advising on customs regulation

- ▶ Legal assistance during customs audit.
- ▶ Appealing results of customs audit.
- ▶ Customs litigations
- ▶ Customs due diligence
- ▶ Registration of IP objects into the customs registry.

Licenses and Permits

- ▶ Advising on licensing
- ▶ Obtaining and renewal of licenses.
- ▶ Obtaining and advising on permits.
- ▶ Advising on sanitary and epidemiological requirements.

Intellectual Property

- ▶ Pre-trial protection of intellectual property rights.
- ▶ Registration of intellectual property rights.
- ▶ Intellectual property disputes resolution.



Video on Automotive industry sector by Industry and Trade department



项目经验

Azerbaijan

- ▶ Advised a US multinational manufacturer of networking equipment on liquidation and deregistration of its Branch in Azerbaijan;
- ▶ Advised a major European distribution company on various corporate matters, including M&A regulations;
- ▶ Advised a global tobacco company in connection with trademark infringement, representing a company in a dispute with an infringer of intellectual property rights. Pre-trial dispute resolution;
- ▶ Advised on the organisation of promotions for an energy drinks company in the Republic of Azerbaijan;
- ▶ Advised a global food producer on licensing and product certification issues in the Republic of Azerbaijan;
- ▶ Advised a leading European manufacturer of chocolate products on product labeling, as well as on the protection of intellectual property and the possibility of eliminating trademark infringement;
- ▶ Advised a major confectionery manufacturer on corporate, tax and labour aspects of opening a representative office in the Republic of Azerbaijan;
- ▶ Advised several world-famous textile companies on concluding a franchising agreement with partners in the Azerbaijan Republic;
- ▶ Advised a major FMCG multinational company on the compliance of activities with antitrust laws, and represented its interests in the antitrust authority;
- ▶ Advised one of the world's largest consumer goods companies on advertising campaigns;
- ▶ Advised a regional cigarette packaging manufacturer on the import of raw materials into the territory of Azerbaijan;
- ▶ Advised a German company on the recall of low-quality power equipment;
- ▶ Advised a global American pharmaceutical company on the distribution and registration of medicines in Azerbaijan;
- ▶ Advised a global European firm on the advertising of Rx and OTC drugs;
- ▶ Advised an international brewing company on trademark issues, trademark registration;
- ▶ Advised a global tobacco manufacturer in connection with the violation of trademark rights, representing interests of the company in a dispute with the infringer of IP rights. Pre-trial dispute settlement;
- ▶ Advised a global food producer in connection with the breach of trademark rights, including investigation and

elimination of the breach;

- ▶ Provided legal support and represented an aircraft producer in a complex aircraft leasing transaction, including mortgage of aircraft as security;
- ▶ Provided legal support to an American food production company, in negotiations and entering into a Master Franchise Agreement;
- ▶ Opening a branch of a major American multinational conglomerate company that produces a variety of commercial and consumer products, engineering services and aerospace systems;
- ▶ Representing a Turkish producer of animal food (plaintiff) company, in litigation concerning debt recovery in the amount of EUR 422 000;
- ▶ Advising a major European confectionery manufacturer on establishing a joint venture with an Azerbaijani company; checking the client's draft agreements for compliance with the legislation of the Republic of Azerbaijan;
- ▶ Legal support of a foreign airline in preparing a draft of and concluding an agency agreement to promote services in Azerbaijan;

Belarus

- ▶ Support of establishment of JV for waste processing with the Minsk City Executive Committee (drafting of founding documents, representing the investor's interests in negotiations with state authorities);
- ▶ Legal support for the development of international distribution networks for a manufacturer of pulp and paperboard products;
- ▶ Legal support of a major clothing retailer in the process of entering the Belarusian market, including support with legal issues of registration and operation of legal entities, trade, certification, consumer protection, construction and lease of stores, etc.;
- ▶ Advising a European beer producer on the procedure and conditions for arrangement of beer production using a state-owned brewery in Minsk;
- ▶ Support of a transaction for selling a juice production plant for USD 3 million, including the DD of the enterprise, as well as participation in negotiations with representatives of the buyer in Moscow;
- ▶ Drafting of the investment agreement with the government, the sale and purchase agreement of property by installments for implementation of an investment project in Pinsk (Belarus) by a manufacturer of nonwoven materials;
- ▶ Legal support of a manufacturer of construction materials on appealing an unlawful decision of the antimonopoly body for the amount of EUR 400 000;
- ▶ Legal support of a manufacturer of power engineering equipment on the issues of evaluation and optimization of activities, improvement of the risk control system;
- ▶ Legal support of M&A transaction of acquisition of a Belarusian clothing manufacturer on the side of European investor;

- ▶ Carrying the due diligence of a major food enterprise for the subsequent acquisition, structuring and registration of the transaction;
- ▶ Support of European investors in acquisition of an agricultural enterprise and establishing of dairy production in Belarus;
- ▶ Representation of interests of an international manufacturer of vacuum equipment in transaction for distribution of its equipment in the countries of Middle East with a Belarusian export agency;
- ▶ Support of the transaction on acquiring a share in a Chinese IT company specializing in cyber security and data processing solutions aiming at entering the Chinese market;
- ▶ Legal support of negotiations of a major manufacturer of toys and household goods with foreign counterparties on transactions amounting to approximately EUR 20 million;
- ▶ Legal support of the economic activities of a major Belarusian manufacturer of building and finishing materials related to concluding external trade contracts, transactions with intellectual property, as well as legal support in disputes with custom authorities, advising on the protection of trade secrets, dismissal and employment;
- ▶ Drafting a distribution agreement for a major French supplier of agricultural products, advising on its entry into the Belarusian market and development of distribution;
- ▶ Legal support of M&A transaction of a Belarusian manufacturer of welding materials and metal products;
- ▶ Preparation of a legal opinion on the issues of advertising in the Internet and compliance with antitrust laws for a major Belarusian furniture manufacturer;
- ▶ Advising a world-famous manufacturer of perfumes and cosmetics on product labeling by an official distributor;
- ▶ Legal support of an international manufacturer of electrical goods in a dispute on the protection of the brand and trade name arising from unfair competition on the part of a local manufacturer of similar products.

Georgia

- ▶ Advising one of the largest multinational companies on organising promotional games in the territory of Georgia;
- ▶ Advising one of the largest multinational companies on label requirements under the Laws of Georgia.

Kazakhstan

- ▶ Representing one of the largest computer software companies in anti piracy enforcement activities;
- ▶ Representing a major computer technology company in court proceedings related to the protection of IP rights;
- ▶ Advising a large producer of energy drinks on anti monopoly legislation matters;
- ▶ Advising the subsidiary of a global brewer on trans-border transfer and storage of personal data;
- ▶ Advising a large American company on tax optimisation in the course of structuring a deal with the local franchisee;
- ▶ Advising a world leading industrial solutions company on contractual laws;
- ▶ Advising foreign food producers on distribution models in Kazakhstan;
- ▶ Advising a large European confectionery manufacturer on the violation of intellectual property rights in terms of parallel imports;

- ▶ Advising the owner of an international online marketplace portal on various commercial issues related to transactions executed by the portal users, data protection and protection of IP rights;
- ▶ Advising various foreign companies on IP rights protection matters;
- ▶ Advising a large Russian company on recovery of income from Kazakhstan;
- ▶ Advising a large European automobile producer on antimonopoly and tax matters in the course of structuring the distribution model in Kazakhstan;
- ▶ Advising a large American cosmetics company on compliance on the online payment mechanism with the requirements of Kazakhstan legislation;
- ▶ Advising an American multinational company on antitrust regulations under the distribution agreement;
- ▶ Advising one of the largest European manufacturers of equipment, consumables, and software for construction on e-commerce regulations matters;
- ▶ Successfully represented one of the largest agrochemical companies in the field of crop protection products and seed production in a court case on debt collection and in the course of enforcement of a court judgment, as well as advising on customs audit of the company's activities;
- ▶ Successfully advising major tobacco manufacturers on unjustified seizure of bank accounts by the tax authorities in connection with the earlier refund of excise payments, advising on the adjustment of the customs value of goods when importing them into Kazakhstan, tax and other issues of the company's activities;
- ▶ Advising one of the largest transnational sportswear companies on organizing a franchise business.

Kyrgyzstan

- ▶ Representing one of the largest computer software companies in anti piracy enforcement activities;
- ▶ Representing a major computer technology company in court proceedings related to the protection of IP rights;
- ▶ Advising a large producer of energy drinks on anti monopoly legislation matters;
- ▶ Advising the subsidiary of a global brewer on trans-border transfer and storage of personal data;
- ▶ Advising a large American company on tax optimisation in the course of structuring a deal with the local franchisee;
- ▶ Advising a world leading industrial solutions company on contractual laws;
- ▶ Advising foreign food producers on distribution models in Kazakhstan;
- ▶ Advising a large European confectionery manufacturer on the violation of intellectual property rights in terms of parallel imports;
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- ▶ Advising a large European automobile producer on antimonopoly and tax matters in the course of structuring the distribution model in Kazakhstan;
- ▶ Advising a large American cosmetics company on compliance on the online payment mechanism with the requirements of Kazakhstan legislation;

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- ▶ Successfully advising major tobacco manufacturers on unjustified seizure of bank accounts by the tax authorities in connection with the earlier refund of excise payments, advising on the adjustment of the customs value of goods when importing them into Kazakhstan, tax and other issues of the company's activities;
- ▶ Advising one of the largest transnational sportswear companies on organizing a franchise business.

Moldova

- ▶ Assisting a major Polish sugar production company in the process of local enterprise acquisition,;
- ▶ Advising a German dialysis company in process of establishing a presence in Moldova (PPP);
- ▶ Advising a local stomatology clinic in the process of expansion in the EU;
- ▶ Advising an US manufacturer on legal requirements on incorporation in Moldova.

Mongolia

- ▶ Incorporated a representative office of foreign company from Kazakhstan in Mongolia;
- ▶ Incorporated an Austrian jewelry trading company in Mongolia and assisted with trademark registration;
- ▶ Advised Procter & Gamble on intellectual property rights breach by Mongolian company;
- ▶ Advised Procter & Gamble on distribution agreement extension and modification/addendum on distribution agreement;
- ▶ Advised on requirements for the labeling of perfume and cosmetic products and regulatory requirements in Mongolian market;
- ▶ Advised on advertising regulation of Mongolia for launching promotional program on Gift with Purchase;
- ▶ Advised an international laboratory on company and data protection legislation;
- ▶ Advised a Singaporean mining company on registering workshop leasing agreements with the state registration authority;
- ▶ Drafted internal labor policy/procedure in accordance with labor laws and legislation of Mongolia for multinational company which provides testing and laboratory analysis services;
- ▶ Advised international tobacco product producer on obtaining retail sale permit on tobacco products in Mongolia;
- ▶ Advised subsidiary of an international testing and analysis service provider on collective redundancy issues
- ▶ Drafted a manpower supply agreement for a recruiting service provider;
- ▶ Assisted with registration of trademark licensing agreement of head and local subsidiary of MNC.

Russia

Moscow:

- ▶ Providing legal support for deployment of production facilities and offices, negotiating lease agreements, and establishing a Russian subsidiary of one of the world's leading automotive manufacturers;
- ▶ Providing legal support to a European automotive manufacturer headquarters of a Russian subsidiary, including lease of the building, architectural planning work, general construction work, finishing work;
- ▶ Advising a European manufacturer of medical devices on the issues of localisation of manufacturing in Russia;
- ▶ Advising an American manufacturer of cosmetics regarding certification and state registration of its products in Russia;
- ▶ Advising a leading international manufacturer of jeans on advertising and labelling of its products in Russia;
- ▶ Representing a Russian subdivision of one of the world's largest fashion retail companies in a dispute with a lessor on the fine's recovery, compulsion to enter into a contract of lease;
- ▶ Providing legal Due Diligence of a Russian confectionery products manufacturing group;
- ▶ Advising a European private investment fund in relation to the sale of shares in the authorised capital of a Russian manufacturer of confectionery products;
- ▶ Advising one of the largest Russian manufacturers of confectionery products regarding VAT refund issues;
- ▶ Advising one of the largest Russian companies regarding import and sale of frozen seafood and applicable tax regimes when developing a business structure;
- ▶ Advising a Swiss production equipment manufacturer on personal data protection issues;
- ▶ Preparing of documentation on controlled transactions between one of the largest Swiss manufacturers of food processing equipment and its Russian subsidiary;
- ▶ Representing one of the world's largest manufacturers of ceramic ware in a tax litigation in connection with license fee record-keeping;
- ▶ Successfully defending a Russian subsidiary of an American company – a world leader in the development of tapping and plugging technologies, in the case of inclusion, the company into the list of creditors that renders repair work and technical support of gas pipelines, to recover of a debt in the amount of approximately RUB 1 billion;
- ▶ Advising and representing a Russian manufacturer of electric lamps and lighting equipment with a major commercial bank in a dispute on debt recovery under the bank loan agreement;
- ▶ Appealing the decision of the Moscow Department of the Federal Antimonopoly service on prosecuting one of the largest Russian manufacturers of high-quality utilities and road equipment liable for a violation of the public procurement law;
- ▶ Preparing the documentation on controlled transactions between a major German manufacturer of agricultural equipment and its Russian subsidiary;
- ▶ Advising one of the largest Russian companies regarding efficient structuring of business in terms of tax regimes applicable to import of seeds;
- ▶ Advising one of the major world manufacturers of agricultural equipment in connection with premature termination of

the office lease agreement in Moscow;

- ▶ Successfully representing one of the major Russian supplier companies of agricultural equipment and spare parts in a dispute with a contractor over recovery of a debt under a supply contract;
- ▶ Advising a seller of medical equipment on compliance with the requirements of securities market law and joint-stock companies' law. Preparing the necessary documents and representing before federal authorities;
- ▶ Drafting and analysing foreign trade contracts for the storage and transshipment of goods in the Rostov port for a foreign company;
- ▶ Advising a motor transport enterprise and the owner of a large land plot on the reorganisational procedure of the company. Preparing of the necessary documents and representing before the federal authorities in connection with the reorganization of a joint stock company with respect to the registration and placement of securities;
- ▶ Advising an international agro-industrial company on the acquisition of agricultural assets;
- ▶ Advising a world leader in food trade on an investment project for the construction of an export grain terminal;
- ▶ Advising a large holding company, a sugar producer, in relations with its counterparties, as well as regarding the corporate conflict. Implementing the procedures for requesting information about opponents in foreign jurisdictions. Representing an enterprise before the UK registering authority (Companies House);
- ▶ Advising and providing legal support in a dispute to a large confectionery manufacturer regarding protection of exclusive trademark rights;
- ▶ Providing legal support to a producer of bakery products in a tax dispute during the pre-trial stage;
- ▶ Advising and providing legal support for a large restaurateur on the acquisition of assets;
- ▶ Advising an Italian restaurant chain on the protection of trademark rights;
- ▶ Advising a large retailer of household appliances and protecting its interests in a dispute with an employment inspection office against a foreign employee;
- ▶ Providing legal protection of a company on the repair of electrical equipment in a dispute on violation of the rights to an invention;
- ▶ Advising and providing legal support in a dispute of an agricultural producer regarding agricultural assets;
- ▶ Advising and representing a supplier of agricultural machinery in a dispute over the lease of tractors;
- ▶ Advising the largest Russian agro-industrial holding on the Due Diligence and acquisition of agricultural enterprises;
- ▶ Advising and representing a global grain trader in a dispute with the administration of Rostov-on-Don on the collection of rent for land plots;
- ▶ Advising an agricultural enterprise on the registration of rights to agricultural assets;
- ▶ Providing legal support to an agricultural producer during restructuring of liabilities to the bank;
- ▶ Advising a foreign agricultural supplier on the establishment of a Russian company. Preparing the documents and representing foreign founders during establishment of a Russian company, as well as advising on compliance with corporate law;
- ▶ Providing legal support to a large investor in acquiring control over agricultural assets;
- ▶ Providing legal support to a large exporter of agricultural crops in an administrative dispute with customs authorities;
- ▶ Advising a new owner of a hazardous production facility on the system of contractual relationships;

- ▶ Advising a large agricultural producer on the application of migration law, especially with respect to highly qualified specialists;
- ▶ Providing legal support to an international holding in relation to the import of agricultural products to different countries in customs and administrative disputes;
- ▶ Advising a recycling company on investing in the nuclear industry in China;
- ▶ Successfully representing a major manufacturer of electrical equipment in a dispute over the results of a tender bidding for a supply contract for a nuclear power plant under construction;
- ▶ Advising a major beverage producer on the registration of ownership rights on the unwarranted construction of the boiler house;
- ▶ Advising and representing the interests of the large international company in court in labour disputes with sales representatives and other employees in various constituent territories of the Russian Federation;
- ▶ Advising and providing legal support in a dispute of the shareholders of a major trade center on the corporate conflict which has led to deadlock situation;
- ▶ Advising a major bearing manufacturer on withdrawing from a joint venture in China;
- ▶ Providing legal support to the shareholders of a large manufacturer of construction materials on challenging the acquisition of shares;
- ▶ Advising and providing legal support in a dispute of the largest retailer of consumer electronics on real estate and land issues;
- ▶ Advising a number of the largest companies on trade in household goods in the area of assessment of tax risks when restructuring the holding structures of the companies;
- ▶ Advising a client from a regional group of an authorised car dealer and service station network on formation of the new supply chains and import of spare parts for foreign-made passenger cars;
- ▶ Advising a major copper and tin concentrates manufacturer from the Far East on the export of copper concentrate containing precious metals;
- ▶ Advising one of the world's leading manufacturers of certain precious metals and precious metal products on establishment of subsidiaries in Argentina, Hong Kong, Jordan, Kazakhstan and the UAE, as well as on export, import and operations in these countries;
- ▶ Advising one of the world leading bio-pharmaceutical companies specializing in molecular biology and biochemistry on medicine labelling requirements under Russian law and the EAEU customs requirements;
- ▶ Advising a client selling and providing after-sales service of diagnostic medical systems in Russia and CIS countries on licensing, instruction, maintenance, installation and repair of medical equipment, containing ionising radiation sources, in Armenia, Azerbaijan, Belarus, Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, and Uzbekistan.

Samara:

- ▶ Successful long-term support of a chain of consumer electronics supermarkets under M.Video and Eldorado brands in legal disputes for land plots;
- ▶ Successfully represented the interests of one of the leading manufacturers on the market of waterproofing materials

on the issue of prohibiting competitors to use in keywords to promote the site on the Internet trademark of the right holder;

- Represented a Russian company, a leader in construction materials production in Russia, in structuring an investment deal with a major foreign investor from China.

Rostov-on-Don:

- Protecting the interests of the largest cement producer in Europe in a corporate conflict with the Russian side and returning previously withdrawn assets to the joint company with a total value of more than USD 25 million;
- Inspection of agricultural enterprises in the South of Russia for the large international agricultural holding RZ AGRO before their acquisition;
- Advising an international agro-industrial company on the acquisition of agricultural assets;
- Advising a world leader in the food trade on an investment project for the construction of an export grain terminal;
- Advising a large sugar producing holding company in relation to counterparties, as well as in situations of corporate conflict.

St. Petersburg:

- Development of the structure of the group of companies a leading Russian company for the production of components for the foundry industry, to enter the foreign market;
- Advising on international criminal law on the extradition of a defendant from the Kingdom of Monaco in a criminal case involving a particularly large embezzlement by representatives of a major retail chain;
- Advising a foreign manufacturer of household appliances on issues of "sanctions" administrative and criminal liability;
- Complete support of economic activity of a large meat-processing plant with a total value of assets of more than EUR 7 million;
- Advising a Russian pulp and paper industry leader on setting up a joint Swiss-Azerbaijani venture;
- Legal assistance in sale and purchase of high fat butter production line between "MATIMEX MILK" LLC, representative of the large Austrian holding MATIMEX AG. on the Russian dairy market, and "Severnoe Moloko" JSC, a large Russian company;
- Advising the international group of companies Heinen & Hopman Engineering on the issue of reallocation of shares in Heinen Hopman Rus LLC between a foreign entity and a Russian one in order to further participate in tenders for state contracts, taking into account the sanctions legislation of the Russian Federation;
- Representing the interests of the factory (manufacturer of electrical equipment) in a dispute with the tax authorities. The result was a reduction of tax authorities' demands from RUB 160 million to RUB 30 million, and elimination of risk of bringing the company's management to criminal responsibility;
- Tax and customs support for a Chinese company selling goods on Russian marketplaces;
- Advising on corporate issues of an industrial enterprise providing agricultural enterprises with agricultural machinery and special vehicles;
- Representing a radio communication equipment supplier in court disputes over supply contracts;

- ▶ Advising on reorganisation of an Austrian holding company, a major supplier of equipment and materials for food production and packaging, whose assets in Russia were valued in excess of USD 28 million, including: analysis and calculation of potential profit from proposed merger of Austrian food holding company subsidiaries in Russia;
- ▶ Representing the interests of the largest enterprise in the field of radio-electronic equipment development in a litigation dispute on negative environmental impact;
- ▶ Supporting the reorganisation of the Russian representative office of a major trading and industrial company with an estimated annual turnover of EUR 200 million;
- ▶ Advising a client on production expansion and logistics process optimisation (the client's speciality is the implementation of high-tech projects for various industries);
- ▶ Reorganising the structure of subsidiaries and associates of a famous French chocolate products brand registered in Russia. Development of a strategy and action plan for structuring corporate ownership (between non-residents and residents);
- ▶ Advising in connection with the sale of a Russian subsidiary company to a major Dutch manufacturer of air conditioning, ventilation and heating systems for civilian ships, naval vessels and offshore platforms;
- ▶ Advising in connection with the sale of a major natural energy monopoly company;
- ▶ Advising on sale of a subsidiary's stake in a major Israeli cosmetology equipment manufacturer;
- ▶ Advising a leader in the field of laboratory furniture production on the expansion of production activities and the construction of new supply chains;
- ▶ Advising a company on the recovery of debts under delivery and construction contracts from a major food retailer;
- ▶ Tax advising on the placement of additional shares of a French company, a distributor of alcoholic beverages;
- ▶ Representing a major manufacturer of professional lifting equipment in a dispute over unlawful use of a trademark;
- ▶ Representing the several major producers of food products in a dispute with the St. Petersburg Federal Antimonopoly Service. As a result, the accusation of participation in a "cartel agreement" was declared unlawful;
- ▶ Successfully protected the interests of a subsidiary of KHAUF Group, in a dispute with Rosprirodnadzor (the Federal Service for Supervision of Natural Resources) over unlawful recalculation of coefficients on waste disposal limits;
- ▶ Defending the interests of one of the leading suppliers of timber processing equipment in Russia in a dispute over 10 different supply and work performance contracts;
- ▶ Assisting a major furniture company with the sale of trademark rights.

Tajikistan

- ▶ Advising a local leading beverage company on protest of a bill of exchange;
- ▶ Advising a multinational consumer goods company on customs regulation and trademark protection;
- ▶ Advising a Chinese bank on loan transaction to a local cotton manufacturer (providing Due Diligence of the cotton manufacturer, advising on regulation of processing and sale of cotton);
- ▶ Representing Sidel, a major global provider of PET solutions for liquid packaging, in committing the first ever protest of a promissory note in Tajikistan to recover payments from an equipment purchaser in Tajikistan;
- ▶ Advised Moët Hennessy by means of preparation of a legal memorandum covering legal acts governing distribution

agreement as well as issues related to competition law;

- ▶ Conducted legal due diligence of a Tajik company in connection with Roche Kazakhstan LLP considering this company as a potential distributor in Tajikistan;
- ▶ Advised Roche Kazakhstan LLP, revising and commenting on equipment rental agreement and supply agreement to ensure their compliance with the Tajik laws;
- ▶ Advised Power International Holding on issues related to foreign investment, company forms and establishing and running business, taxes, tender participation, and construction license requirements;
- ▶ Advised KT&G on the regulations of the tobacco industry in Tajikistan;
- ▶ Advised KT&G on customs and excise tax on the tobacco industry in Tajikistan;
- ▶ Advised KT&G on advertising regulations of the tobacco industry in Tajikistan.

Ukraine

- ▶ Advising a Ukrainian bank with the foreign capital in connection to its borrowing of uncommitted trade facility from the International financial institution (IFI);
- ▶ Restructuring of the distribution model in Ukraine of the International automotive company that allowed to decrease expenses and mitigate historical regulatory and operational risks;
- ▶ Analysis of the business structure of a Ukrainian energy company to identify tax and legal risks. Development of ownership structure to ensure operational and tax efficiency for attracting outside financing;
- ▶ Representing the interests of European chemical industry enterprise in a special investigation into the import of certain nitrogen fertilizers to Ukraine;
- ▶ Representing the interests of a Ukrainian manufacturer in the anti-dumping investigation of the European Commission in relation to imports of ferrosilicon of Ukrainian and Egyptian origin to the European Union;
- ▶ Drafting, review and adjusting of sale and purchase (supply) contracts and dealer /distribution agreements of different types of assets, including development of the supply/distributing contract framework for the biggest EU manufacturers in the automotive and healthcare sectors;
- ▶ Advising one of the biggest European radiology providers on entering the Ukrainian market, including advising on radiology equipment importation in Ukraine, certification in Ukraine of the advanced diagnostic system (MRI, CT, Digital X-Ray, Ultrasound, etc.) and licensing requirements of the medical practice in Ukraine.

Uzbekistan

- ▶ Advising a large Russian producer of alcoholic beverages, a large Ukrainian producer of alcoholic beverages, a Turkish beer manufacturer and a leading European food producer on mandatory marking of the goods and on advertisement requirements according to Uzbek law;

- ▶ Representing and successfully defending the leading global alcohol-producing group of companies in a dispute against takeover of Stolichnaya and Moskovskaya trademarks by the leading local alcohol importer, producer and retailer. Representing at the Agency on Intellectual Property of Uzbekistan on various matters related to protection of the company's intellectual property;
- ▶ Advising a large Israeli manufacturing company and a large German electronics company on corporate liability for defective products and procedures for recalling defective and hazardous products.

主要联系人



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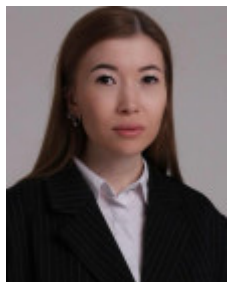


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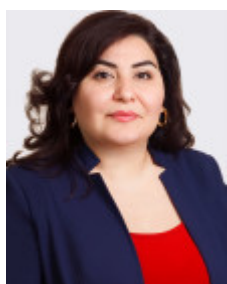
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