



GRATA
INTERNATIONAL

Local Knowledge
for Global Business

www.gratanet.com

Тау-кен өндіру өнеркәсібі

Уже более 30-ти лет наши юристы специализируются в области горнорудной промышленности и оказывают полную юридическую поддержку предприятиям отрасли.

GRATA International понимает специфику рынка и постоянно отслеживает рыночные тенденции. Мы консультируем клиентов, помогая им разрабатывать специфичные для данной отрасли стратегии, структурируем сделки и предоставляем юридическое сопровождение в проектах.

Нам известно, как организовано горное производство, начиная от технических и операционных и заканчивая юридическими аспектами. Высококвалифицированные юристы GRATA International специализируются на разрешении правовых вопросов, возникающих на любом этапе производственного цикла.

Мы предлагаем своим клиентам услуги в следующих областях:

- ▶ Юридическое содействие в получении права недропользования.
- ▶ Консультирование по контрактам на недропользование.
- ▶ Консультирование по новым положениям Кодекса о недрах.
- ▶ M&A в отношении проектов по недропользованию (комплексная юридическая оценка, подготовка договора купли-продажи, передача активов, получение отказа государства от прав приоритетного приобретения объекта недропользования).
- ▶ Юридическое содействие при создании и последующей деятельности совместных предприятий.
- ▶ Экологические вопросы: аудит, споры.
- ▶ Государственные проверки: юридическое сопровождение, защита интересов.
- ▶ Налогообложение и налоговые споры: аудит, споры.
- ▶ Трансфертное ценообразование: структуризация экспорта, аудит, споры.
- ▶ Соглашения о совместной деятельности.
- ▶ Разрешение споров и многое другое.

Рекомендации

- ▶ [АО «АрселорМиттал Темиртау»](#)
- ▶ [АО «Горно-металлургический концерн «Казахалтын»](#)
- ▶ [FUGRO CIS](#)

Саладағы марапаттар

Әзірбайжан

CHAMBERS
— AND PARTNERS —

Chambers & Partners, Band 3, 2020

"Prominent regional firm regularly providing local law support to international clients active in the oil and gas and mining industries".

Қазақстан

CHAMBERS
— AND PARTNERS —

The
LEGAL
500

Chambers & Partners, Band 3, 2017-2019

Sources highlight the firm's pragmatic approach to projects as a particular strength. One reports that the team has "a lot of experience and knowledge and they are focused on the needs of the client".

Legal 500, Tier 1, 2019

GRATA International handles matters across the full energy and natural resources spectrum, including renewables.

asialaw PROFILES

Asialaw Profiles, Outstanding, 2016-2019



Chambers & Partners, Band 3, 2020

"Prominent regional firm regularly providing local law support to international clients active in the oil and gas and mining industries".

Legal 500, Tier 1, 2020

In energy and natural resources practice, GRATA confirmed its position as one of the most experienced teams in Kazakhstan's oil&gas and mining sectors.

Тәжірибе

United Kingdom

- ▶ Advising of a UK mining company on its acquisition of a gold deposit in Kazakhstan, conducting due diligence and drafting Sale Purchase Agreement.

Kazakhstan

- ▶ Advising (as local Kazakh counsel) KazakhGold Group Limited in a reverse takeover transaction of Polyus Gold International, one of the world's largest gold producers, valued at approximately USD 10 billion.
- ▶ Advising (as local Kazakh counsel) Polyus Gold International in its USD 9 billion premium listing on the London Stock Exchange.
- ▶ Advising (as local Kazakh counsel) Polyus Gold International in the sale of USD 375 million of shares (including debt assignment) in Kazakhaltyn and Norox Mining (Kazakhstan, Kyrgyzstan).
- ▶ Representing Polyus Gold International in the USD 500 million investment dispute with Kazakh partners.
- ▶ Advising (as local Kazakh counsel) Nord Gold, an international gold producer, a unit of Russian steelmaker Severstal,

on the USD 1 billion IPO on the London Stock Exchange.

- ▶ Advising (as local Kazakh counsel) Nord Gold on the US Notes Offering for USD 500 million on the Irish Stock Exchange.
- ▶ Advising Cammex (Kazakh large gold producer) on its USD 200 million assets' sale to Verniy Capital Investment Company and Kazzinc.
- ▶ Advising EuroChem, one of the world's leading mineral fertilizer producers, on its investments in Kazakhstan (approximately USD 2 billion), including negotiations with the Government of Kazakhstan on the terms of a contract for exploration and production of phosphate deposits in Kazakhstan.
- ▶ Legal support of Kazatomprom JSC, the national operator of Kazakhstan for import and export of uranium, rare- and rare-earth metals, in terms of acquisition through its subsidiary company 25% +1 share in Ural Electrochemical Plant JSC the largest plant for uranium. Advising subsidiaries of Kazatomprom JSC on different tax and subsoil use matters.
- ▶ Assisting Kazakhstani branch of Rio Tinto PLC on structuring joint ventures with KazGeology.
- ▶ Assisting Polymetal International PLC, a leading manufacturer of precious metals in Kazakhstan and Russia, on acquisition of the Bakyrchik gold mine in Kazakhstan.
- ▶ Full legal support of Cameco Corporation in Kazakhstan, advising its subsidiary JV Inkai LLP on subsoil use issues, in particular regarding uranium production, as well as on contractual, tax, customs and environmental law, labour disputes and litigation.
- ▶ Advising Uranium One, the world's largest uranium mining company, with a global diversified portfolio of international assets for a syndicated loan of USD 225 million.
- ▶ Advising CGN Mining Company Limited, the largest Chinese uranium mining company, on joint activities with Kazatomprom JSC on developing new uranium deposits, as well as on joint activities of producing fuel pellets.
- ▶ Advising Kazphosfat LLP on the restructuring of a group of companies, including commercial and tax issues.

Kyrgyzstan

- ▶ Advising one of the major Russian investment banks in a financing of construction of a gold processing plant on the second largest gold deposit in Kyrgyzstan.
- ▶ Advising EBRD in the course of financing Centerra Gold Inc. in the amount of USD150 million in the context of taking security over the assets of subsidiary companies Kumtor Gold Company and Kumtor Operating Company and a thorough legal due diligence on the subsidiaries to confirm necessary operational licensing documents.
- ▶ Advising Export-Import Bank of China on the foreign currency loan facility provided to the Chinese-Kyrgyz gold mining company for the construction of infrastructure at one of the gold mines in the Kyrgyz Republic.
- ▶ Advising China Development Bank in relation to 120 million USD loan in favour of a gold mining company for a gold mine financing, conducted a legal due diligence.
- ▶ Advising China Development Bank in relation to 16.3 million USD loan in favour of a gold mining company for financing the construction of a carbon-in-pulp plant and conducted a due diligence.
- ▶ Advising a Chinese investor on acquisition of Manas Resources. Due diligence of mining companies owned by a holding company in Kyrgyzstan.

- ▶ Advising Chaarat Zaav gold company on regulation and procedure for environmental impact assessment.
- ▶ Advising EBRD on a syndicated loan to one of the largest gold mining projects Kumtor. Registration of pledge agreement.
- ▶ Advising a major Russian bank on financing of construction of gold processing plant at the second largest gold ore field in Kyrgyzstan. Drafting all local security instruments, commenting on foreign financing arrangements from the standpoint of local law; providing extensive ongoing general legal advice on gold exports, taking and enforcing securities in Kyrgyzstan, and other matters.
- ▶ Advising VTB Bank, a major Russian sovereign investment bank, on financing of construction of gold processing plant at Jerooy, the second largest gold ore field in Kyrgyzstan.
- ▶ Advising Eurasian Development Bank on financing of coal procurement by the major national power company in Kyrgyzstan.
- ▶

Moldova

- ▶ Representing the largest supplier of electricity in Moldova in all court instances on debt collection case.

Tajikistan

- ▶ Advising a major Chinese mining company on mining regulation in Tajikistan.

Uzbekistan

- ▶ Assisting the leading Japanese natural resources company in negotiations with the Government of Uzbekistan of the terms and conditions of the project on exploration of uranium deposits in Uzbekistan. Assisted with drafting and negotiations of the Production Sharing Agreement, Exploration Agreement and a Resolution of the President. Managing the process of obtaining of exploration licenses, permits and land allotments. Advising the client on Production Sharing Agreements laws, including legal analyses of provisions on recoverable and non-recoverable expenses, commercial discovery, proving reserves and their consequent state registration, stability provisions, taxation, customs, licensing, IRR, cost product, profit product, export of product, dispute resolution, access to resources, and other matters (the "Best Energy and Natural Resources Deal of the Year" by the China Business Law Journal Awards 2016).
- ▶ Assisting the leading global natural resources company in negotiations with the Government of Uzbekistan of the terms and conditions of the project on exploration of copper deposits in Uzbekistan. Assisted with drafting and negotiations of the Production Sharing Agreement, Exploration Agreement and a Resolution of the President. Advising the client on Production Sharing Agreements laws, including legal analyses of provisions on recoverable and non-recoverable expenses, commercial discovery, proving reserves and their consequent state registration, stability provisions, taxation, customs, licensing, IRR, cost product, profit product, export of product, dispute resolution, access

to resources, and other matters.

- ▶ Assisting leading global natural resources service company on commercial, corporate, tax, customs and employment law matters in Uzbekistan in connection with the services provided by the company to petroleum companies engaged in Production Sharing Agreements in Uzbekistan.
- ▶ Assisting leading global natural resources service company on commercial, corporate, tax, customs and employment law matters in Uzbekistan in connection with the services provided by the company to petroleum companies engaged in Production Sharing Agreements in Uzbekistan.
- ▶ Assisting a private Russian natural resources company in negotiations with the Government of Uzbekistan of the terms and conditions of the project on exploration of gold deposits in Uzbekistan. Assisted with drafting and negotiations of the Exploration Agreement and Key Terms of the Production Sharing Agreement and a Resolution of the President. Advising the client on Production Sharing Agreements laws, including legal analyses of provisions on recoverable and non-recoverable expenses, commercial discovery, proving reserves and their consequent state registration, stability provisions, taxation, customs, licensing, IRR, cost product, profit product, export of product, dispute resolution, access to resources, and other matters.
- ▶ Assisting the leading international gold mining company in negotiations with the Government of Uzbekistan of applying the Production Sharing Agreement mechanism for the project on exploration and development of gold deposits in Uzbekistan. In particular, advising the client on Production Sharing Agreements laws, including legal analyses of provisions on recoverable and non-recoverable expenses, commercial discovery, proving reserves and their consequent state registration, stability provisions, taxation, customs, licensing, IRR, cost product, profit product, export of product, dispute resolution, access to resources, and other matters.
- ▶ Assisting the leading Canadian gold mining company in negotiations with the Government of Uzbekistan of applying the Production Sharing Agreement mechanism for the project on exploration and development of gold deposits in Uzbekistan. In particular, advising the client on Production Sharing Agreements laws, including legal analyses of provisions on recoverable and non-recoverable expenses, commercial discovery, proving reserves and their consequent state registration, stability provisions, taxation, customs, licensing, IRR, cost product, profit product, export of product, dispute resolution, access to resources, and other matters.
- ▶ Assisting the leading global natural resources company in Uzbekistan, Kazakhstan, Mongolia and Russia with compliance review of the standard Goods and Services Supply Contract. Advising on employment law matters in Kazakhstan and Uzbekistan.
- ▶ Advising the leading European cement manufacturer in negotiations with the Uzbekistan Government of the terms and conditions of exploration licenses and project on construction of US\$500 million cement plant in Uzbekistan.
- ▶ Organising enforcement of decision made by Tashkent city Economic court (Uzbekistan) in favour of the Ukrainian metal supplier against Uzbekistani buyer. Amount of claim – above US\$1,000,000.
- ▶ Advising the leading Japanese mining and exploration companies on issues related to taxation in Uzbekistan, including registering, reporting and de-registering of permanent establishment in Uzbekistan.

Маңызды байланыстар



Mykola Aleksyuk

Partner

- 📍 Kyiv, Украина
- ☎ +38 050 932 62 19
- ✉ maleksiuk@gratanet.com



Gökmen Başpınar

Senior Partner

- 📍 Istanbul, Түркия
- ☎ +90 (212) 465 66 99
- ☎ +90 (532) 511 70 00
- ✉ gokmen.baspinar@gratanet.com



Vyacheslav Khorovskiy

Managing Partner

- 📍 Москва, Ресей
- ☎ +7 495 660 1184
- ☎ +7 985 924 2246
- ✉ vkhorovskiy@gratanet.com



Лия Акжанова

Партнер, Заместитель директора филиала GRATA в г. Астана, Директор регионального развития

- 📍 Kostanay, Қазақстан
- 📍 Taldykorgan, Қазақстан
- 📍 Ust-Kamenogorsk, Қазақстан
- 📍 Кокшетау, Қазақстан
- ☎ +7 701 523 84 68
- ✉ lakzhanova@gratanet.com



Ainura Takeyeva

Counsel

- 📍 Aktau, Қазақстан
- ☎ +7 701 555 8761
- ✉ atakeyeva@gratanet.com



Nurlan Kyshtobaev

Partner

- 📍 Bishkek, Қырғызстан
- 📍 Dushanbe, Тәжікстан
- ☎ +996 775 58 0081
- ✉ nkyshtobaev@gratanet.com



Dmitry Samigullin

Managing Partner

- 📍 Samara, Ресей
- ☎ +7 927 692 0522
- ✉ dsamigullin@gratanet.com



Igor Popa


Senior Partner

- 📍 Chisinau, Молдова
- 📍 Frankfurt on Main, Германия
- ☎ +49 151 61106970
- ✉ ipopa@gratanet.com



Elvira Maratova




Partner

-  Bishkek, Қырғызстан
-  +996 312 31 4050
-  +996 770 01 7171
-  emaratova@gratanet.com



Максим Лашкевич




Партнер

-  Minsk, Беларусь
-  +375 29 662 94 66
-  mlashkevich@gratanet.com



Умми Джалилова






Управляющий Партнер, Директор
офиса в Баку

-  Баку, Әзірбайжан
-  +994 51 855 5145
-  ujalilova@gratanet.com



Bakhodir Jabborov





Managing Partner

-  Tashkent, Ўзбекстан
-  +9 (9871) 230 2422
-  +9 (9890) 970 8390
-  bjabborov@gratanet.com
-  tashkent@gratanet.com



Almat Daumov





Partner, Representative of GRATA
International Moscow

-  Алматы, Қазақстан
-  +7775 030 00 09
-  +7701725 8769
-  adaumov@gratanet.com



Baizhan Bekzhanov




Partner

-  Алматы, Қазақстан
-  +7775 030 0009
-  +7701789 9313
-  bbekzhanov@gratanet.com



Сауле Ахметова

Партнер, Директор филиала в г.
Алматы

-  Алматы, Қазақстан
-  +7775 030 0009
-  +7701722 3280
-  sakhmetova@gratanet.com

Халықаралық команда



Акжан Саргаскаева

Старший юрист, GRATA
International Китай

- 📍 Beijing, Қытай
- ☎ +7 701 778 38 74
- ✉ akzhan@gratanet.com



Mykola Aleksyuk

Partner

- 📍 Kyiv, Украина
- ☎ +38 050 932 62 19
- ✉ maleksiuk@gratanet.com



Gökmen Başpınar

Senior Partner

- 📍 Istanbul, Түркия
- ☎ +90 (212) 465 66 99
- ☎ +90 (532) 511 70 00
- ✉ gokmen.baspinar@gratanet.com



Adil Ali Ceylan

Senior Partner

- 📍 Istanbul, Түркия
- ☎ +90 (212) 465 66 99
- ☎ +90 (532) 344 25 25
- ✉ ali.ceylan@gratanet.com



Vyacheslav Khorovskiy

Managing Partner

- 📍 Москва, Ресей
- ☎ +7 495 660 1184
- ☎ +7 985 924 2246
- ✉ vkhorovskiy@gratanet.com



Лия Акжанова

Партнер, Заместитель директора
филиала GRATA в г. Астана,
Директор регионального развития

- 📍 Kostanay, Қазақстан
- 📍 Taldykorgan, Қазақстан
- 📍 Ust-Kamenogorsk, Қазақстан
- 📍 Кокшетау, Қазақстан
- ☎ +7 701 523 84 68
- ✉ lakzhanova@gratanet.com



Nurlan Kyshtobaev

Partner

- 📍 Bishkek, Қырғызстан
- 📍 Dushanbe, Тәжікстан
- ☎ +996 775 58 0081
- ✉ nkyshtobaev@gratanet.com



Ерболат Еркебуланов

Партнер

- 📍 Алматы, Қазақстан
- ☎ +7 701 760 0040
- ✉ yyerkebulanov@gratanet.com



Igor Popa

Senior Partner

- 📍 Chisinau, Молдова
- 📍 Frankfurt on Main, Германия
- ☎ +49 151 61106970
- ✉ ipopa@gratanet.com



Elvira Maratova

Partner

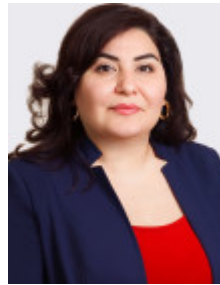
- 📍 Bishkek, Кыргызстан
- ☎ +996 312 314050
- ☎ +996 770 017171
- ✉ emaratova@gratanet.com



Максим Лашкевич

Партнер

- 📍 Minsk, Беларусь
- ☎ +375 29 662 94 66
- ✉ mlashkevich@gratanet.com



Умми Джалилова

Управляющий Партнер, Директор
офиса в Баку

- 📍 Баку, Әзірбайжан
- ☎ +994 51 855 5145
- ✉ ujalilova@gratanet.com



Bakhodir Jabborov

Managing Partner

- 📍 Tashkent, Өзбекстан
- ☎ +9 (9871) 230 2422
- ☎ +9 (9890) 970 8390
- ✉ bjabborov@gratanet.com
- ✉ tashkent@gratanet.com



Almat Daumov

Partner, Representative of GRATA
International Moscow

- 📍 Алматы, Қазақстан
- ☎ +7 775 030 00 09
- ☎ +7 701 725 8769
- ✉ adaumov@gratanet.com



Samat Daumov

Партнер, Директор офиса GRATA
International в г. Астана

- 📍 Астана, Қазақстан
- ☎ +7 7172 919 555
- ☎ +7 701 761 0882
- ✉ sdaumov@gratanet.com



Baizhan Bekzhanov

Partner

- 📍 Алматы, Қазақстан
- ☎ +7 775 030 0009
- ☎ +7 701 789 9313
- ✉ bbekzhanov@gratanet.com